

## Pallet manufacturer ready to accelerate digitalisation

CJS Group stands as the leading manufacturer of timber packaging and pallets in Ireland, employing a workforce of 350 individuals spread across 10 different locations. Over the years, the company has engaged in multiple mergers and acquisitions, which have introduced a variety of operational methods and systems at each site.

This diversity has highlighted the necessity for optimisation through consolidation, aiming to streamline processes and unify operations. By undertaking this strategic consolidation, CJS Group seeks to enhance efficiency and scalability, positioning itself for continued growth and improved performance in the competitive market.

### APPROACH

NHQ worked with the CJS leadership team to evaluate their current systems to facilitate growth. They investigated the flow of data between core business processes and supported a single source of truth to streamline operations.

### OBJECTIVES

- ❑ Review and map existing systems, licenses, and processes
- ❑ Identify 'quick-win' process automations across the business to save time and money
- ❑ Support initial requirement gathering and scoping for appropriate Enterprise Resource Planning (ERP) solutions
- ❑ Recommend ERP solutions which align with business objectives
- ❑ Evaluate the level of digital literacy within the company and assess training needs
- ❑ Advise on senior hiring requirements to support ERP implementation, cloud migration, and move to modern work technologies
- ❑ Review business KPI dashboards work in production, finance, energy to facilitate growth.

### ACHIEVEMENTS

- ✓ Evaluated current systems, vendors and costings
- ✓ Supported ERP demo and business alignment
- ✓ Recommended improvements in IT policy updates
- ✓ Profiling for hiring of digitalisation team
- ✓ Provided digital skills training and upskilling recommendations
- ✓ Identified funding and support mechanisms to support implementation.

### KEY RESULTS

- ✓ Identified digital quick wins to improve operations in the short term
- ✓ Supported creation of a technology acquisition strategy for the business
- ✓ Provided technical expertise on ERP requirements gathering and demos
- ✓ Delivered a digital roadmap with action plan for implementation.

***"Nightingale HQ have identified digital quick wins that have helped our business success and improve operations in the short term. But equally they supported us in setting our digitalisation strategy."***

***The experience has given us the confidence to form a team to support implementation."***

***NHQ's pragmatic approach has been hugely supportive to our business"*** Ashleigh Doyle, Director, CJ Sheeran Group



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**CJ SHEERAN**